



HONEST PEOPLE STEAL

by Kelly Paxton

TOPIC

You hire good people and you pay them good wages. Why would they steal? Human behavior is incredibly complex and we can never know all the motivations behind bad behavior. Most business owners don't have a degree in psychology, sociology, or criminology. This presentation will have you looking at risk differently and change your ideas of how honest people behave and why they might steal from you.

TAKEAWAYS

Attend *Honest People Steal* and learn that:

- Prevention is cheaper and much more important than recovering after the fact.
- Optimism bias affects most successful business owners.
- Businesses of all sizes and types are victims—you are not alone.
- Money can be replaced but trust is much more difficult to regain.

SPEAKER

Kelly Paxton is a nationally recognized expert in fraud. After interviewing many "good" people who stole she knew that most business owners never saw it coming. Everyone wants to think they are immune to theft, fraud, and embezzlement. Kelly has investigated hundreds of cases ranging from money laundering to conflict of interest to embezzlement. Her hands-on investigative experience for the government and private sector, along with research into criminal behavior and investigating for both the prosecution and defense, provides real-life, practical information.

You can learn more at: kellypaxton.com or pinkcollarcrime.com.